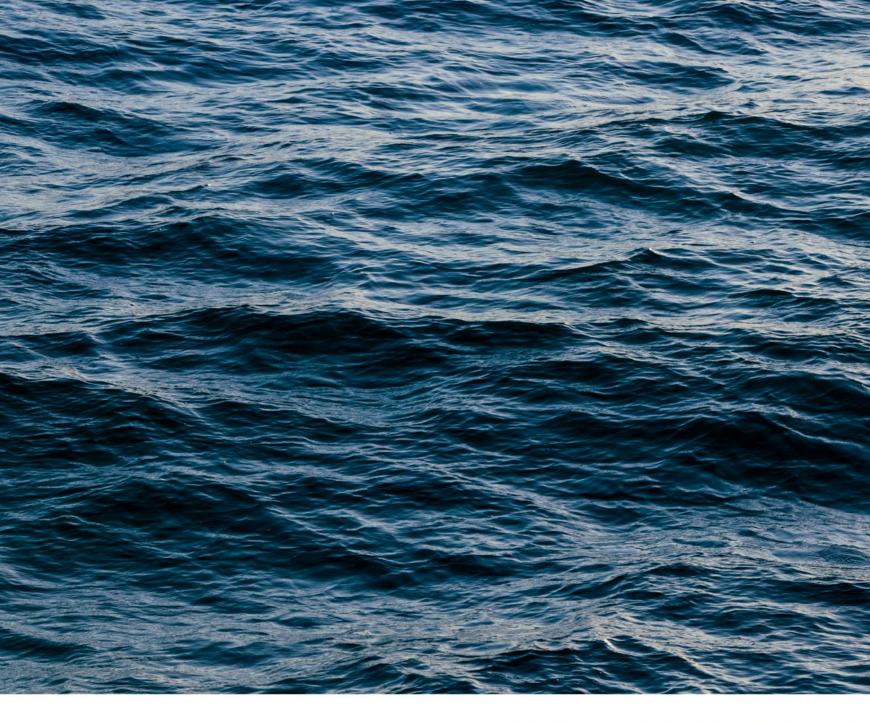




OUR STORY

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WE BELIEVE THAT DELIGHT SHOULD BE A PART OF EVERY DAY. IN EVERY WAY.

Good food is essential to a healthy lifestyle. This is why our mission is to help bring nourishing and healthy products to consumers, giving them a plate full of good and tasty food for any occasion. Be it work, family or pleasure and fun. With a variety of choices and a wide palate of food products, the core of Delamaris fish products is one that is essential to the modern consumer and the modern way of life – providing delicious, non-greasy and nourishing food, meeting the requirements and challenges of the high paced, goal driven society of today. The quality of our products merges and celebrates the synergy of nature and man.

If being as healthy as a fish is considered the pinnacle in our world of high expectations and ever increasing tempo, then we at Delamaris have already been on the right track for a long time.

Our offer combines 100% excellence with a range of classic and modern flavours, forever eliminating the dilemma of how to prepare a fast but nourishing meal, without worrying about whether you are eating healthy. When putting together a menu, our products can be both the core of the meal, an indispensable ingredient, or simply a perfect side-dish adding

the "finishing touch" to your cooking mastery. Those are also the qualities that have made our brand an everpresent part of family menus and the go-to culinary choice for generations of loyal and satisfied users.

Furthermore, our team of one hundred employees strives for efficiency, effectiveness and quality not just in preparing delicious food, but also with good business relations inside and outside the company. Following our own standards, which exceed the given directions, we achieve excellence in all fields of our work

Browse our catalogue to discover delicious food ingredients and fine culinary treasures. We are certain that you will easily come up with some truly inspiring menus that are right for any occasion!



DELAMARIS: HIGH QUALITY SINCE 1879



A healthy, natural and delicious fish brand with over a century of tradition. 140 years of experience have made Delamaris well-known to generations of loyal consumers. Our canned fish are renowned for their quality and flavour thanks to carefully selected, all natural ingredients.

A long history combined with modern and environmentally friendly technology have enabled us to prepare healthy products with no additives such as preservatives, flavour enhancers or colourings.

Our goal is to continue the tradition of high quality food production and to provide customers with a wide range of firstclass products made for a modern lifestyle. All while ensuring that our processes have a minimal impact on the environment in which we operate.









ALL NATURAL PRODUCTS THAT SUIT ANY TASTE

Delamaris products are versatile and suitable for any occasion. They are a perfect choice for a healthy, balanced diet, being rich in:

- calcium
- omega-3 fatty acids
- vitamins B, D and E

Delicious recipes based on carefully selected and highquality ingredients, such as naturally fermented vegetables for a tastier and fresher sensation. Ranging from fish with vegetables, fillets of mackerel, sardines, fish pâtés and tuna all the way to anchovies, our assortment therefore provides a healthy and delicious snack anytime.

And to top it off, advanced food preparation technology enables our products to have a long shelf life of 5 years in oil and 3 years in tomato sauce or with vegetables.

ACHIEVING THE HIGHEST NUTRITIONAL STANDARDS



With our products, we always strive for the highest nutritional standards. Therefore they are:



- Additive free
- Gluten free (except salmon pate)
- GMO free

GLUTEN

A TOP OF THE LINE PRODUCT AND PACKAGING PROCESS



We are proud of our BPA-free alu packaging and highly automated modern production line.



CATCHING



PACKAGING



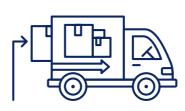
FREEZING



QUALITY CONTROL



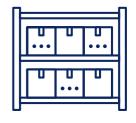
TRANSPORTING



LOGISTICS



FOOD PREPARATION

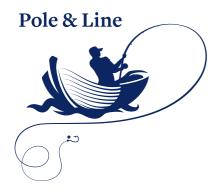


SALE

RENOWNED QUALITY



The quality of our brand Delamaris has been repeatedly recognized by experts and we are proud of the certificates that confirm it.



POLE & LINE

All of our tuna is caught with a pole and line fishing method, one fish at a time.

Delamaris fishermen catch tuna using a pole, line and hook, therefore no other marine life is harmed.



IFS STANDARDS IFS

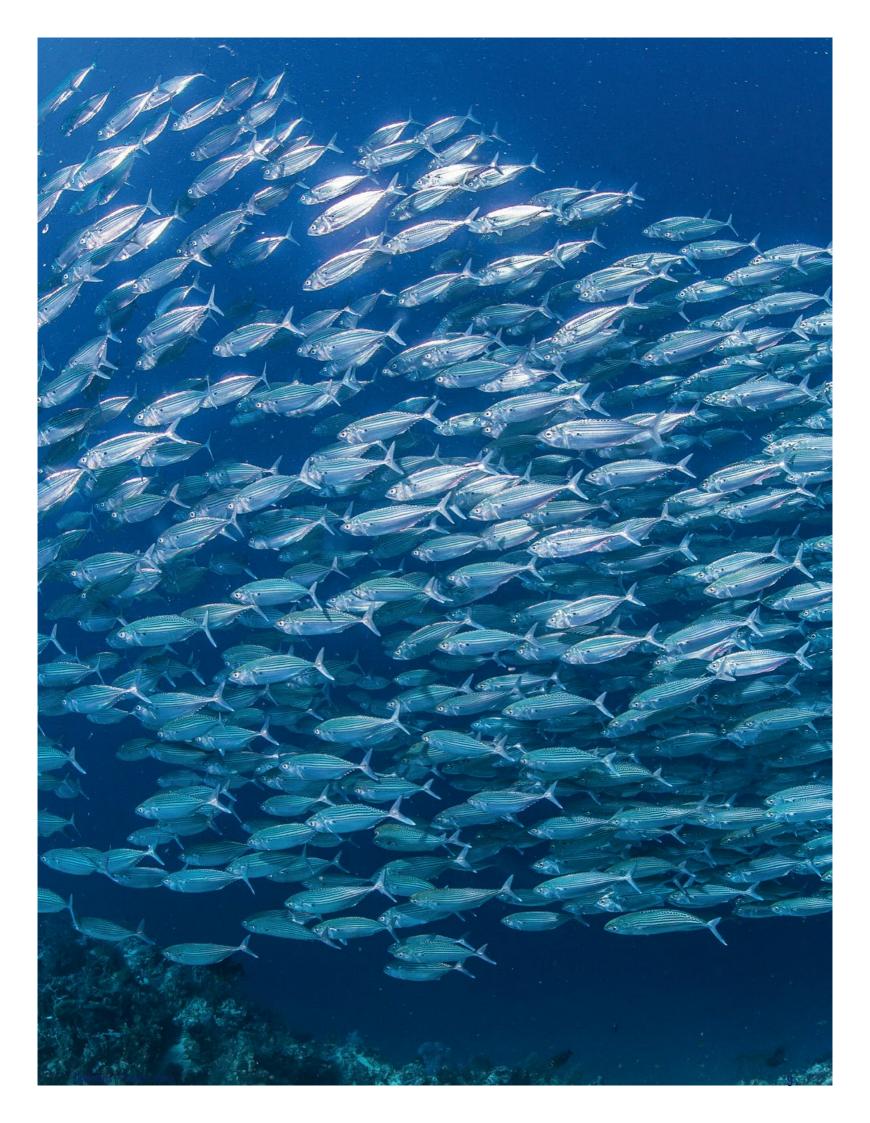
standards certify that our products comply with buyer specifications, while continually working on process improvements. Their aim is to ensure comparability and transparency for the consumer throughout the entire supply chain, and to reduce the costs for suppliers and retailers.





INTERNATIONAL STANDARDS

Our products also meet international standards such as FDA (USA) and GOST (Russia), which ensure food safety, origin and quality.





MACKEREL SALADS



MACKEREL SALAD PROVENCALE

with red pepper and carrots - 125 g

EAN code: 3838929568649

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780

To be used within: 3 years



MACKEREL SALAD PIKANT

with vegetables in tomato sauce - 125 g

EAN code: 3838929568663

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780

To be used within: 3 years



MACKEREL SALAD PICNIC

with white beans in tomato sauce - 125 g

EAN code: 3838929568656

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780 To be used within: 3 years



MACKEREL SALAD IZOLA BRAND

minced mackerel with vegetables in tomato sauce - 125 g

EAN code: **3838929567802**

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780

To be used within: 3 years

MACKEREL SALADS





MACKEREL SALAD GARDEN

with red and white beans - $125\,g$

EAN code: 3838929568670

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780 To be used within: 3 years



MACKEREL SALAD MEDITERANA

with olives and capers - 125 g

EAN code: 3838929568588

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780 To be used within: 3 years



MACKEREL SALAD ORIENT

with chickpeas - 125 g

EAN code: **3838929568571**

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780 To be used within: 3 years



MACKEREL FILLETS



MACKEREL FILLETS in olive oil - 125 g

EAN code: 3838929567550 Pcs. per carton: 14 Cartons / Pcs. per pallet: 270/3780 To be used within: 5 years



MACKEREL FILLETS in sunflower oil - 125 g

EAN code: 3838929567444 Pcs. per carton: 14 Cartons / Pcs. per pallet: 270/3780 To be used within: 5 years



MACKEREL FILLETS with lemon flavor - 125 g

EAN code: 3838929568472 Pcs. per carton: 14 Cartons / Pcs. per pallet: 270/3780 To be used within: 5 years



MACKEREL FILLETS spicy - 125 g

EAN code: 3838929568236 Pcs. per carton: 14 Cartons / Pcs. per pallet: 270/3780 To be used within: 5 years

TUNA STEAK

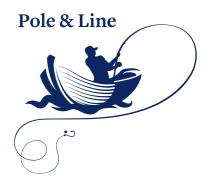




TUNA STEAK in olive oil, $2\,x\,80\,g$

EAN code: **3838929340030** Pcs. per carton: 12
Cartons / Pcs. per pallet: 168/1344
To be used within: 5 years

TUNA SALADS





TUNA SALAD MEDITERANA

with olives $-105\,\mathrm{g}$

EAN code: **3838929610119**

Pcs. per carton: 14

Cartons / Pcs. per pallet: 270/3780
To be used within: 3 years

TUNA SALADS





TUNA SALAD MEXICANA spicy with vegetables - 125 g

EAN code: **3838929610126** Pcs. per carton: **14**

Cartons / Pcs. per pallet: 270/3780
To be used within: 3 years



TUNA SALAD PROVENCALE in tomato sauce - 125 g

EAN code: **3838929610102**

Pcs. per carton: 14
Cartons / Pcs. per pallet: 270/3780
To be used within: 3 years



SARDINES



SARDINES in Olive oil - 90 g

EAN code: 3838929411686 Pcs. per carton: 20 Cartons / Pcs. per pallet: 270/5400 To be used within: 6 years



SARDINES in sunflower oil - 90 g

EAN code: **3838929411662** Pcs. per carton: 20

Cartons / Pcs. per pallet: 270/5400

To be used within: **6 years**



SARDINES with lemon - 90 g

EAN code: 3838929413666 Pcs. per carton: 20

Cartons / Pcs. per pallet: 270/5400 To be used within: 6 years



SARDINES spicy - 90 g

EAN code: 3838929414663

Pcs. per carton: 20

Cartons / Pcs. per pallet: 270/5400

To be used within: **6 years**



FISH PÂTÉS



MACKEREL pâté Classic - 95 g

EAN code: **3838929551009**

Pcs. per carton: **24**

Cartons / Pcs. per pallet: 182/4368

To be used within: 3 years



SALMON pâté - 95 g

EAN code: 3838929551047

Pcs. per carton: 24

Cartons / Pcs. per pallet: 182/4368

To be used within: 3 years



TUNA pâté Classic - 95 g

EAN code: **3838929551023**

Pcs. per carton: 24

Cartons / Pcs. per pallet: 182/4368

To be used within: 3 years



TUNA pâté Premium - 80 g

EAN code: **3838929551061**

Pcs. per carton: 24

Cartons / Pcs. per pallet: 182/4368

To be used within: 3 years

READY TO SHELF TRANSPORT PACKAGING

Mackerel salads, Mackerel fillets, Tuna salads

Pcs per packaging: 14 pcs. Dimmensions: 115 x 67 x 391 mm





Sardines

Pcs per packaging: 20 pcs. Dimmensions: 117 x 65 x 384 mm

Pâtés

Pcs per packaging: 24 (2 x 12 pcs.) Dimmensions: 164 x 80 x 386 mm



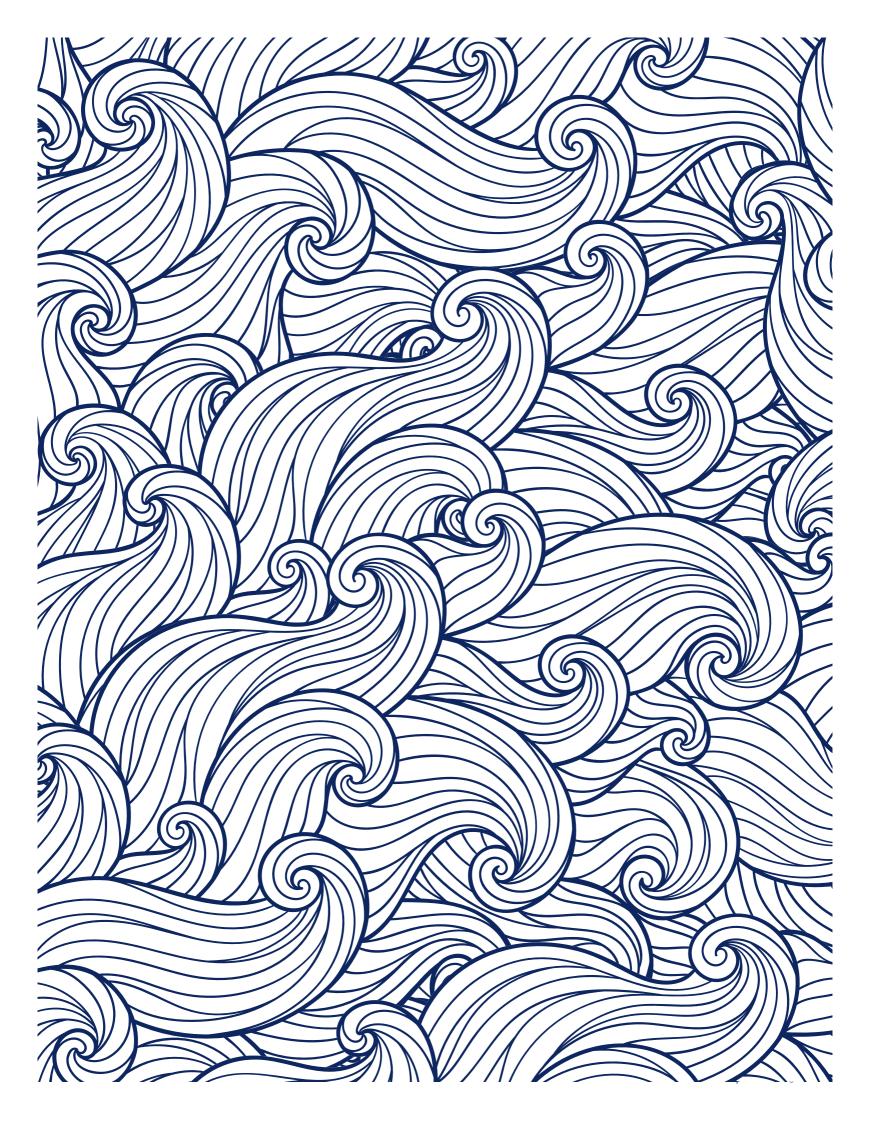
MULTIPACKS: PACKAGING POSSIBILITIES



BANDING TAPE







MARKETING

DELICIOUS FISH ALWAYS AT YOUR FINGERTIPS

Delamaris products are made to be enjoyed anywhere, which is the main theme of our marketing campaign.

TV advertising is accompanied by many fresh and modern marketing activities with a touch of tradition













POS ACTIVITIES

Our POS activities, such as displays and tastings, also reflect the essence of our brand.





